



**ASSOCIATION OF
FIRE DISTRICTS
OF THE STATE OF NEW YORK**

**GO TEAM
FIRE SERVICE!**

**2019 Leadership Summit
& Vendor Expo**

The Conference & Event Center Niagara Falls

HOTEL INFORMATION

Information: 800-520-9594 or program. Coordinator@afdsny.org

REMINDER: Don't forget your ST-129 tax exempt forms. All hotel reservations are subject to local & State sales tax (13%)



Sheraton Hotel Niagara Falls (Host Hotel)

300 3rd Street, Niagara Falls NY 14303

2 Night Minimum

2 rooms per person maximum

Reservation Link included in Leadership Summit registration confirmation Email.

NO Phone reservations

Room only, NO meals included

Single Occupancy

\$306 total (2) nights (includes DMF 7%, \$14.95 DAF)

Please add **\$10.00 per each additional person** for double, triple and quadruple occupancy.

Includes complimentary car parking with in and out privileges, enhanced complimentary Wi-Fi, two in-room bottled waters per day, complimentary business services including printing, faxing, notary services, complimentary guest laundry, a \$10 At The Falls Arcade, a thirty minute pass to the sauna located in the HydroSpa for up to two people, two hour daily bike rental for two, complimentary wine tastings for two at 12 Niagara, USA wineries, Adventure Passport discount book with savings worth \$700, and exclusive casino offers for the connected Seneca Niagara Resort and Casino (Inclusions in the facility fee are subject to change or cancel).

Reservation cut off date is September 2, 2019

Check In: 4pm **Check out:** 11am

Cancellations & Refunds: Individual cancellations will be accepted without penalty to the individual, up to 3:00PM 72 hours prior to arrival. Any reservations cancelled within 72 hours of arrival will be charged one night's room plus tax.

Parking: Complimentary

The Hotel will extend the group rate two (2) days prior to major check-in and two (2) days following major check-out on a space and rate availability basis.

Registration Options

All Registration fees are **NON Refundable**

Breakfast & Lunch are included in Full & Two Day pkgs

Lunch only in One Day pkgs & Training only

Full Program Registration **\$345**

- All Lectures & Educational Sessions (Thurs.-Sat.)
- Secretary and/or Treasurer Training no charge (Thursday)
- **Breakfast & Lunch** on Thursday, Friday & Saturday
- Keynote Speaker - **Chief (ret.) John Salka**
- Entrance to the Vendor Expo (Thurs. & Fri.)
- Tailgate Party (welcome Reception)
- Food Truck Friday
- Ice Cream Treats (Friday)

Two Day Program Registration (Thurs/Fri or Fri/Sat) **\$250**

- Lectures & Educational Sessions for the days you select
- Secretary and/or Treasurer Training no charge (Thursday)
- Entrance to the Vendor Expo for the days you select
- **Breakfast & Lunch** on the days you select
- Tailgate Party (welcome reception - Thursday)
- Food Truck Friday & Ice Cream Treats (Friday)

One Day Program Registration **\$135**

- All Lectures and Educational Sessions of that day
- Secretary and/or Treasurer Training no charge (Thursday)
- **Lunch** on that Day
- Entrance to the Vendor Expo on that day
- Tailgate Party (welcome reception - Thursday)
- Food Truck Friday & Ice Cream Treats (Friday)

Training Only (Secretary and/or Treasurer) **\$75 each**

- Training Session & Lunch



Seneca Niagara Resort & Casino

700 Falls Street, Niagara Falls NY 14303

877-873-6322

AFDSNY is NOT contracted with this property

Contact hotel for rates & availability



Wingate by Wyndham Niagara Falls

333 Rainbow Blvd Niagara Falls NY 14303

716-285-4000

AFDSNY is NOT contracted with this property

Contact hotel for rates & availability

Attractions & Events

Just steps from the Sheraton Hotel

Seneca Casino

Nightly Illumination of Niagara Falls

Fireworks on Friday & Saturday Night at Niagara Falls

Maid of the Mist

Cave of the Winds

Prospect Point

Goat Island

Niagara Adventure Theater

Niagara Gorge Discovery Center

Aquarium of Niagara

And much MORE!

www.niagarafallsstatepark.com

www.niagarafallsusa.com

Sessions & Trainings - Thursday Line Up



**Internal Challenges of a Fire District
Working out the Game Plan**
Interactive Panel Discussion
9am

Every Team faces internal challenges. Fire Districts face things like the budget, equipment needs, member discipline, training requirements or officer member requirements. Like any winning team Fire Districts must find a balance that protects both the community and their firefighters. Commissioners, Chiefs and Treasurers are invited to join us our panel discusses some team strategies to making the Dreamwork in your Fire District.



**Eyes in the Sky
Drones in the Fire Service**
1:00pm
Track: Commissioner/Officer

One of the newest tools in Fire Service the Drone, which gives your firefighters the ability to assess a situation without putting people in harms way. We'll be going into some of the ways we can use drones as well as some of the important rules and regulation you need to be aware of.



Law & Legislative Meeting
Chairman: John Wicka
2:45pm
Track: Commissioner/Officer

Chairman John Wicka, will convene a meeting of the Law & Legislative committee to review the all the action in Albany this past year and begin planning for 2020.

Secretary Training 2.0

Amy Speach & Joyce Petkus
9:00 am
Track: Secretary Treasurer



In this session we continue with the secretary's responsibilities as it relates to budget reporting and the annual election, expand on the MU-1 schedule, touch upon PESH reporting requirements, and talk about what the new volunteer Firefighter Gap Coverage Cancer Disability law means to you. And as always, we look forward to where YOUR questions/comments may take us!

Treasurer Training 2.0

Vince Caterina & Joyce Petkus
1:00 pm
Track: Secretary Treasurer



Join us as we expand on previous training, beginning with the calculation of Statutory Spending Limitation, finalizing the annual budget and tax cap filing with OSC. Then we'll move on to the year-end closing process, followed by AUD and audit preparation. Bring your budgets, pencils, calculators and questions!



Welcome Reception

No Team Event would be complete without equipment suppliers and service providers; so join us on the Expo floor to welcome our Exhibitors with a Kickoff Tailgate Party!

Wear your favorite sports team apparel, while you enjoy good food, fun games and Great Friends!
Floor Opens at 3:00pm, Food begins at 4:30pm



2019 Leadership Summit ATTENDEE REGISTRATION FORM

ALL registration forms are **REQUIRED** to have an EMAIL address All Registration fees are **NON REFUNDABLE**

Fire District Information:			Payment Method: Check _____ Visa _____ Mastercard _____ Amex _____		
District Name _____			Credit Card Number _____		
Address _____			Name on Credit Card _____		
City _____	State _____	Zip _____	CCV Code _____	Exp. Date _____	
Phone _____	Email *REQUIRED _____		Authorization Signature _____		Date _____

Print Name as it will appear on badge Breakfasts & Lunches are included in packages #1 - #2B Lunch Only in One day & Training Classes	#1 Full Package \$345	#2A Thurs Fri \$250	#2B Fri Sat \$250	#3A Thurs Only \$135	#3B Friday Only \$135	#3C Saturday Only \$135	Secretary Training Only \$75	Treasurer Training Only \$75	Maid of the Mist 6/5 \$10 each	TOTAL
Name: Circle one: Commissioner Track/ Secretary Treasurer Track	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	\$
Position: _____	Email: _____		Emergency Contact Person: _____				Emergency Phone: _____			
Dietary Consideration: _____	\$345	\$250	\$250	\$135	\$135	\$135	\$75	\$75	\$10	
Name: Circle one: Commissioner Track/ Secretary Treasurer Track	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	\$
Position: _____	Email: _____		Emergency Contact Person: _____				Emergency Phone: _____			
Dietary Consideration: _____	\$345	\$250	\$250	\$135	\$135	\$135	\$75	\$75	\$10	
Name: Circle one: Commissioner Track/ Secretary Treasurer Track	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	\$
Position: _____	Email: _____		Emergency Contact Person: _____				Emergency Phone: _____			
Dietary Consideration: _____	\$345	\$250	\$250	\$135	\$135	\$135	\$75	\$75	\$10	
District Officials Total									\$	

GUESTS Print Name as it will appear on name badge Select all meals you wish to purchase	Thursday Breakfast \$20	Thursday Lunch \$30	Friday Breakfast \$20	Friday Lunch \$30	Saturday Breakfast \$20	Saturday Lunch \$30	Maid of the Mist \$10	TOTAL
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	
Name: _____	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	
Guests Total							\$	

Sessions & Trainings - Friday Line Up



Keynote Speaker Chief (ret) John Salka

9:00 am

Track: Commissioner/Officer & Secretary/Treasurer

Battalion Chief (ret.) John Salka served 33 years with the New York Fire Department (FDNY), rising from firefighter to the rank of Battalion Chief and holding assignments in some of FDNY's most active and specialized units: Rescue Company 3 in upper Manhattan, Squad 1 in Brooklyn, Engine 48 in the Bronx, and the 18th Battalion in central Bronx where he attained the designation Battalion Commander.



Teamwork makes the Dreamwork? A Mock Board of Commissioners Meeting

10:45 am

Track: Commissioner/Officer & Secretary/Treasurer

Ever wondered, "does anyone else have a board meeting like this?", or "Does this only happen at our board meetings?", or "how do we handle THIS?". You're NOT alone.

You're invited to join our **Mock Board of Commissioners meeting** to witness first hand some of the more common and uncommon situations that may arise at a commissioners meeting, and some of our best advice on how to handle them. Our participants will include, 5 Commissioners, a Secretary, a Treasurer, a Chief and of course Counsel.



Ask The Chief

A Q & A session with Chief John Salka

1:00 pm Vendor Expo Floor

Chief Salka will be joining us in a central location on the Vendor Expo floor to answer your questions and discuss your most pressing issues. Don't miss this opportunity to gain insight from one of the industry's most knowledgeable experts.



Secretary & Treasurer Session #1

A Representative from OSC

Topic TBA

1:00 pm - 2:00 pm

Track: Secretary/Treasurer

We are so excited to welcome a representative from the local OSC office. While we are still working on exactly what topic will be covered, we know its always interest and enlightening to hear directly from the OSC.

Secretary & Treasurer Session #2

Understanding & Using

Excel Pivot Tables

2:45 pm - 3:45 pm

Track: Secretary/Treasurer



Learn how pivot tables can be used to analyze and present data in your Fire District. We know that once you start, you'll find so many ways to share data with your Commissioners and Fire Department.



Food Truck Friday!

Lunch

12:00 pm - 1:00 pm

Old Falls Street

Are you tired of boring banquet lunches? So are we, so we've decided to bring in some of our favorite food trucks! You will be able to select from a variety of local food vendors while enjoying the company of Leadership Summit attendees before the Expo floor opens.

Let's OPEN the Show!

Vendor Expo

Free Admission to the Expo Floor 1:00 pm - 5:00 pm

For the first time, we are inviting everyone to the Vendor Expo on Friday for FREE! We want to show off our wonderful vendors and get to know some of the local Fire Officials. Perhaps this is your chance to connect with old friends in western NY or an opportunity to welcome new prospective members. So share the good news and let's OPEN the Show!



Sessions & Trainings - Saturday Line Up



Hot Topics

Program TBD

9:00 am - 10:15 am

Track: Commissioner/Officer

With so much going on in Albany and in Fire Districts all over the State. We've dedicated some time to review the most current "Hot Topics". Please join us for the latest updates and information.



Secretary Treasurer Roundtable

Joyce Petkus & Amy Speech

9:00 am - 10:30 am

Track: Secretary/Treasurer

So here is the session you've all been waiting for; the Secretary Treasurer Roundtable. Join us as Joyce & Amy moderate an open discussion of whatever topics come up. Share you issues, concerns, and question as well as your ideas and solutions with your fellow Secretaries and Treasurers from around the State.

Courage is simply the willingness to be afraid and act anyway.

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Attorney's Panel

Joe Frank, Esq., AFDSNY Counsel

Moderator

11:00 am - 12:15 pm

Track: Commissioner/Officer &
Secretary/Treasurer

Every Team need a good Official to ensure they follow all the rules. Back by popular demand, Joe Frank, Esq., Counsel for AFDSNY, will moderate a panel discussion of the current issues facing Fire Districts in NYS today. Don't miss this *priceless* opportunity to ask your questions of our panel of Attorneys who specialize in fire District law.



Maid of the Mist Excursion

1:30 pm

\$10 per person (reduced fee)

Journey to the heart of North America's most powerful waterfall. Hear the thundering roar of 600,000 gallons of water falling right before your eyes. Feel the mighty rush of mist in your face aboard the Maid of the Mist. It's the only way to experience the world's most iconic natural wonder right here in the USA.

- maidofthemist.com

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Thinking of visiting Canada?

Visiting Canada, you'll need your passport or an Enhanced Drivers License (EDL)



Getting or Renewing a U.S. Passport

Go to: www.passports.state.gov



Enhanced Driver's License (EDL)

An enhanced license (permit, or non-driver ID) is a New York State DMV issued document that you can use instead of a passport to return to the US by land or sea from Canada, Mexico and some countries in the Caribbean. It takes about 2 weeks for your new EDL document to arrive in the mail.

For further information go to: www.dmv.ny.gov



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518.478.6314

** By law, dividends cannot be guaranteed.*

GO TEAM FIRE SERVICE!

2019 Leadership Summit &
Vendor Expo
Oct. 3 - 5, 2019
Conference & Events Center
Niagara Fall
101 Old Falls Street
Niagara Falls, NY 14303



Association of Fire Districts
of the State of New York
P.O. Box 496
Selkirk, NY 12158

