

# 75<sup>th</sup> *Annual Meeting & Conference*



## Association of Fire District of the State of New York

*“Serving Fire District Officers through Education & Legislation”*

Albany Marriott  
189 Wolf Road  
Albany NY 12205

April 19 - 21, 2018

## Online Registration is quick and easy at: [www.AFDSNY.org](http://www.AFDSNY.org)

For further information or assistance please contact Cathy DeLuca: (518) 275-6585 or Joe DeStefano: (800) 520-9594

### Table Top Exhibit **\$300**

Includes: six foot skirted table, 2 chairs, attendance at Officers Installation Reception  
Breakfast ticket are included with hotel registration  
Lunch tickets may be purchased separately (\$35 each)

### General Information:

**Location:** Albany Marriott  
189 Wolf Road  
Albany NY

**Dates:** April 19-21, 2018

**Displays:** Include one (1) draped table, two (2) chairs. Vendors will be set up in the foyer area of the Ballroom/ Salons. Vendors are not required to be at their booth at any given time, although it is highly recommended that you be present before sessions, during session breaks, meal times, and after sessions.

**Setup:** Wed. 4/18 5pm-8pm or Thurs. 4/19 7am-9am

**Breakdown:** Sat. 4/21 12pm-2pm

**Shipping:** To ensure secure storage and timely delivery of all receivables, please note that storage will be assessed at the following fees (per each) if received more than 24 hours prior to the start of your event: Letters, \$2.00, Boxes, \$5.00, Displays, \$10.00, Crates and boxes over 50lbs, \$15.00 and Pallets, \$75.00 if left whole, plus \$5.00 per box for hotel receiver to break down and deliver. Letters and boxes received after 24 hours will not be charged. Pallet pricing in the same regardless of when received. No items will be accepted more than 5 days prior to the start of your event.

**Vendors are required to secure their own return shipping.**

**Hotel Accommodation:** Hotel reservations MUST be made by individuals, see Hotel Registration form (page 4) for further details. Breakfast tickets are included in hotel reservations.

**Meals:** Meal ticket are required for all breakfasts and lunches. Breakfast is included with Albany Marriott r registrations. If you are NOT staying at the Albany Marriott you may purchase breakfast tickets separately for \$25 each. See page 3 *Vendor Registration form*  
Lunches are NOT included in booth registration. Lunch tickets may be purchased separately for \$35 each. See page 3 *Vendor Registration form*. **All Dinners are on your own.**

### Sponsorship Opportunities

#### Level One **\$250**

Thank you signage throughout the Annual Meeting  
Breakfast Sponsor Table Cards  
Sponsor listing in event program

#### Level Two **\$500**

Lunch Sponsor Table Cards  
Sponsor Listing **w/LOGO** in event program  
Thank You sign w/logo throughout the Annual Meeting

#### 75th Anniversary Sponsor **\$1000**

##### \*Your BOOTH\* (Booth Fee included in sponsorship)

- ◆ Your LOGO on cocktail napkins used at the **75th Annual Meeting Officers Installation Reception**
- ◆ Thank You sign w/logo throughout the Annual Meeting (stand alone signs)
- ◆ Sponsor listing **w/LOGO** in event program

**\*All artwork must be submitted by April 1, 2018**

# 75<sup>th</sup> Annual Meeting Officers Installation Reception

Please join us as we celebrate the installation of our 2018 AFDSNY Officers  
Lite Hors d'oeuvres & Open Bar  
6:00-7:00 pm Friday, April 20  
Salon E,F,G

# 75th Annual Meeting & Conference

ALL registration forms are REQUIRED to have an EMAIL address

## Online Registration is quick and easy at: [www.AFDSNY.org](http://www.AFDSNY.org)

### Vendor Contact Information

(Please Print Clearly)

Contact Person will receive ALL phone and email correspondence regarding the 75th Annual Meeting & Conference (2018)

COMPANY NAME

CONTACT PERSON

ADDRESS

CITY

STATE

ZIP

EMAIL

PHONE

### Identification Badges:

Please print names as you wish them to appear on the Name Badges.

NAME

NAME

NAME

NAME

For further questions or further assistance please contact :

**Cathy DeLuca**

**Program/Education Coordinator**

**[cdeluca@afdsny.org](mailto:cdeluca@afdsny.org)**

**(518) 275-6585**

**Or**

**Joe DeStefano**

**Secretary/Treasurer**

**[jdestefano@afdsny.org](mailto:jdestefano@afdsny.org)**

**(800) 520-9594**

Item	Quantity	Price	total
1 Table Top Booth		\$300	
Level 1 Sponsor		\$250	
Level 2 Sponsor		\$500	
75th Anniversary Sponsor BOOTH Included		<b>\$1000</b>	
Thursday Breakfast		\$25	
Thursday Lunch		\$35	
Friday Breakfast		\$25	
Friday Lunch		\$35	
Saturday Breakfast		\$25	
Saturday Lunch		\$35	
<b>NON-REFUNDABLE</b>		<b>Grand Total</b>	

### Payment Options:

**Payment in FULL** is required upon registration.

Please return completed registration and payment to:

AFDSNY

PO Box 496

Selkirk NY 12158

**Payable to: AFDSNY** Check enclosed

**If paying by credit card we strongly encourage you to use our online registration available at [www.AFDSNY.org](http://www.AFDSNY.org)**

Credit Card: Visa Master Card Amex

NAME ON CARD

CARD NUMBER

EXPIRATION DATE

SECURITY CODE

BILLING ADDRESS

CITY

STATE

ZIP

AUTHORIZATION SIGNATURE

Date

# Albany Marriott

189 Wolf Road  
Albany NY 12205

# Hotel Registration

**All hotel reservations MUST be made by the individual, contact the Albany Marriott Hotel.  
AFDSNY WILL NOT accepting Hotel Reservations**

**Hotel Reservation can be made via: Phone, Fax, Email or Regular Mail**

**Group Code: Association of Fire District**

**Regular Mail:**

Albany Marriott  
Attn D. Larocca  
189 Wolf Road  
Albany NY 12205

**Email:**

donna.larocca@marriottsales.com

**Phone**

(518) 437-6333  
(518) 458-8444

**Fax:**

(518) 437-6306  
Attn: D. Larocca

**All Room Rates include:**

Lodging, Buffet Breakfast each morning and guest room internet access.

**Reservation DEADLINE:**

Reservations must be received on or before 12:00am on April 1, 2018.

**Cancellation Policy:**

An Individual guest may cancel a room reservation, and not be charged for the reservation guarantee, if notice is received **72 hours prior** to day of arrival.

Occupancy	1 Night	2 Nights	3 Nights
Single Occupancy 1 person			
<b>1 Fire District Official</b> Tax Exempt	\$146.74	\$293.48	\$440.22
<b>1 Non Fire District Official</b> All Taxes included	\$165.44	\$330.88	\$496.32
Double Occupancy 2 People			
<b>2 Fire District Officials</b> Tax Exempt	\$88.74 Each \$177.48 Total	\$177.48 Each \$354.96 Total	\$266.22 Each \$532.44 Total
<b>1 Fire District Official</b> tax exempt <b>1 Non Fire District Official</b> All taxes included	\$146.74 Official \$32.72 Non Official \$179.46 Total	\$293.48 Official \$65.22 Non Official \$358.92 Total	\$440.22 Official \$98.16 Non Official \$538.38 Total

**Guest #1 Information:**

\_\_\_\_\_  
First Name                      Last Name:

\_\_\_\_\_  
Street

\_\_\_\_\_  
City                                  State                                  Zip

\_\_\_\_\_  
Email

\_\_\_\_\_  
Phone                                  Cell

**Date of Arrival:      04/    /18**

**Date of Departure: 04/    /18**

**Room Selection:**

**\_\_\_ 2 Queen beds    \_\_\_ 1 King bed    \_\_\_ Handicap Access**

**Deposit Information:** (1 night guarantee deposit required)

\_\_\_\_\_  
Name on Credit Card

\_\_\_\_\_  
Address                                  City                                  State                                  Zip Code

\_\_\_\_\_  
Credit Card #

\_\_\_\_\_  
Expiration Date                                  Verification Code

\_\_\_\_\_  
Signature    Date

**Guest #2 Information (Sharing the same room)**

\_\_\_\_\_  
Name

## Schedule at a Glance

This is a preliminary schedule subject to change without notice.

### Thursday, April 19, 2018

- 7:30am**      **Registration Open**  
Location: Ballroom Foyer
- 7:30am**      **Breakfast**  
Meal ticket required  
Location: Salon F, G, H
- 9:00am**      **Facilities Session**  
“Your Fire Station Report Card “  
Lanson Cosh - Structural Engineer - The Chazen Companies  
“The Dark Arts Series - Why Stuff Costs So Much”  
“Community Support - Or Die Trying”  
Dennis A. Ross - Architect  
Pacheco Ross Architects, P.C., a Division of H2M architects +  
engineers  
Location: Salon D
- 9:00am**      **Commissioner Training**  
Joe Frank - Instructor  
Pre-registration required  
Location: Salon A & B
- 9:00am**      **Secretary Training**  
Joyce Petkus - Instructor  
Pre-registration required  
Location: Salon C
- 12:00pm**      **Lunch**  
Meal ticket required  
Location: Salon F,G,H
- 1:00pm**      **Human Resources -Conflict Resolution**  
“Preventing 5 Alarm Conflict”  
Mike Dellasandro  
Location: Salon D
- 1:00pm**      **Commissioner Training**  
Joe Frank - Instructor  
Pre-registration required  
Location: Salon A & B
- 1:00pm**      **Treasurer’s Training**  
Vincent Caterina & Joyce Petkus - Instructors  
Pre-registration required  
Location: Salon C

### Friday, April 20, 2018

- 8:00am**      **Registration**  
Location: Ballroom Foyer
- 7:30am**      **Breakfast**  
Meal ticket required  
Location: Salon F,G,H

### Friday, April 20 (continued)

- 9:00am**      **Memorial Services  
& Annual Meeting**  
Location: Salon A,B,C,D
- 10:15am**      **Fire Fighter  
Cancer Insurance**  
“Separating Fact from Fiction”  
Forum, Hosted by Dave Denniston  
Location: Salon A,B,C,D
- 12:15pm**      **Lunch**  
Meal ticket required  
Location: Salon E,F,G,H
- 1:00pm**      **Moving Forward**  
“Witness to the Coming Fire Service Challenges”  
Panel of experienced fire service leaders from the  
NYS Fire Service Alliance  
Location: Salon A,B,C,D
- 4:00pm**      **Officer Elections**  
If necessary  
Location: Salon A,B, C,D
- 6:00pm**      **Officers Installation**  
Reception  
Location: Salon E,F,G

### Saturday, April 21, 2018

- 8:00am**      **Registration**  
Location: Ballroom Foyer
- 7:30am**      **Breakfast**  
Meal ticket required  
Location: Salon E,F,G,H
- 9:00am**      **Legislative Presentation**  
“The Path from Bill to Law”  
Todd Vandervort & Jay Holland  
Location: Salon A,B,C,D
- 10:30am**      **Attorney’s Panel**  
Location: Salon A,B,C,D
- 12:15pm**      **Lunch**  
Meal ticket required  
Location: Salon E,F,G,H
- 1:15pm**      **AFDSNY & Fire Districts n the IT Age**  
Tim Warth - Region 5 Director & Head Geek  
Location: Salon A,B,C

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